Logistics and supply chain management are booming industries that serve as driving forces for economic development and social change. They open the door to international career prospects and compelling fields of activity. What is more, they offer the best chances for career and salary advancement. Choosing one of the specialized master’s programs we offer at KLU is the ideal starting point for your international career.

Hamburg is Germany’s gateway to the world and northern Europe’s leading logistics metropolis. Nowhere else you can study so close to the real thing: right in the center of the Port of Hamburg with one of the world’s most modern container terminals just a stone’s throw away and many potential employers right at our doorstep. Our incredible location and state of the art facility are thanks to the generous funding of one of the most prominent industry leaders, Klaus-Michael Kühne, and his foundation. Professors and students at KLU don’t see logistics and SCM in the literal sense of the word, they see it as a leadership function in all sectors of the international economy.

Did you know that Germany is the logistics world champion? Yes, we are regularly #1 in the World Bank’s Logistics Performance Index. Perhaps this is due to the characteristics that logistics and supply chain management require to function properly, and traits that Germans value in our society: punctuality, precision, reliability, accuracy and quality. There’s no better place to study logistics and supply chain management.

Yours Sincerely,

Thomas Strothotte
A GREAT PLACE TO STUDY

KLU offers world-class BSc, MSc, MBA, and doctoral programs in logistics, supply chain management, and management.

We are an international research university where all our courses are taught in English. At KLU, you will experience an international student body, outstanding faculty, an intimate learning environment, and benefit from extensive corporate ties. Enjoy the advantages of a private university: instruction in small groups, a favorable student-to-faculty ratio, easy access to important contacts, modern infrastructure, and a comprehensive range of services. KLU has won the 2019 "Global Student Satisfaction Award" in the category "Best Quality of Student Life".

In addition to the positive learning environment, you will be able to enjoy the cosmopolitan city of Hamburg. Hamburg is a central business hub for Northern Europe and home to Germany’s largest port. A major international city, Hamburg features a broad cultural spectrum and is popular among students. The nightlife in Hamburg is diverse, the city is a venue for fabulous festivals, and offers everything from relaxing cafes to trendy bars in a variety of districts, each with its individual flair.
Highly dynamic markets with short product life cycles, increasing competition, and the exploitation of emerging markets are all major challenges for today’s supply chains across the globe. In recent years, logistics and supply chain management have emerged as strategic functions. These functions demand skilled, well-educated supply chain leaders of tomorrow who have become an increasingly scarce resource.

Our MSc Global Logistics and SCM provides you with the right tools to lead in one of today’s most vibrant industries. Develop supply chain and business analytics skills. Enhance your competence in academic problem-solving. Improve your decision-making management skills. Equip yourself with the scientific and practical methods for cultivating an interdisciplinary, intercultural, and ethical perspective on supply chain and business management.

Complete the program in either four (standard track) or three semesters (fast track). The standard track awards 120 ECTS*, the fast track 90 ECTS. During the first semester of both tracks you will gain a solid foundation in the program, preparing you for your specialization in the following semesters. You will be able to customize your degree by choosing from a variety of electives, e.g. humanitarian, maritime or sustainable logistics.

The MSc program concludes with valuable experience gained off campus. You will take part in a mandatory three-month internship, an integrated semester abroad (standard track only), and many extracurricular activities.

* ECTS: European Credit Transfer System;
1 ECTS = 30 hours workload
# FACTS AND FIGURES

<table>
<thead>
<tr>
<th>Accreditation</th>
<th>• Premium seal by FIBAA, Germany</th>
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<tbody>
<tr>
<td>Qualification</td>
<td>• Master of Science (MSc) Global Logistics and Supply Chain Management</td>
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</table>
| Duration               | • Full-time standard track: 2 years (4 semesters)  
• Full-time fast track: 1½ years (3 semesters) |
| Language               | • English |
| Structure/Choice of tracks | • Standard track: 120 ECTS (1 ECTS equals 30 hours workload)  
• On-campus lectures  
• Study abroad in semester 3*  
• Integrated internship  
• Master thesis starting in semester 4 (5 months)  
• Fast track: 90 ECTS  
• On-campus lectures  
• Integrated internship  
• Master thesis starting in semester 3 (5 months) |
| Tuition**              | • € 6,480 per semester standard track  
• € 6,980 per semester fast track  
(Prices are subject to change. Please refer to our website.) |
| Important dates        | • Start of application period: November 1  
• Early-bird discount of 10%. Deadline: January 15  
• International application deadline (recommended): March 31  
• German & EU application deadline: July 15  
• Start of program: September 1 |
| Documents required for application | • Completed online application.  
• Copy of your first degree certificate/diploma (if not yet available, please provide a copy of your transcript of records to date).  
• Proof of English language as per KLU standards (if not yet available, please include expected date of exam).  
• Statement of purpose, 2000 characters as per KLU standards. |
| Admission requirements | • A bachelor’s degree or equivalent from a recognized university or college. The bachelor’s degree must comprise of at least 180 ECTS for the standard track or 210 ECTS for the fast track. This degree will usually be in business or economics. Other fields such as industrial engineering, business informatics or mathematics will be considered if your bachelor’s degree consists of at least four and a variety of courses in the field of business administration or economics. International degrees will be assessed according to the regulations of the German Council of Higher Education.  
• Proven proficiency in English: TOEFL (iBT: 90), IELTS (BAND 6.5), Pearson PTE Academic (61), Cambridge FCE (Grade A), Cambridge CAE/CPE (>180), IB Diploma. |
| Selection procedure    | • Our admission team will review each completed application for formal and qualitative eligibility (A non-refundable application fee of € 100 is required from Non-EU applicants upfront).  
• All relevant information will be taken into consideration when selecting applicants. |

* Students might have the option to spend their third semester at KLU. This is possible when, for example, students have already studied outside of Germany for a substantial amount of time and when they fulfill other KLU specific criteria. Please enquire.  
** Tuition fees are charged per semester. A non-refundable deposit of € 1,000 will be due two weeks after the receipt of the signed study contract. The deposit will be deducted from the first tuition fee installment.
### Standard Track | Curriculum

#### Semester I
- Analytical Methods in Logistics and Supply Chain Management
- Business Analytics and Econometrics
- Business Logistics and Supply Chain Management
- Strategic Issues in Supply Chain Management

#### Semester II
- Logistics Information Systems
- Transportation and Distribution
- Humanitarian Logistics
- Revenue Management and Service Operations
- Managing Supply Chain Complexity
- Sourcing and Procurement Management
- Maritime Logistics
- Sustainable Logistics
- Leadership and Organizational Behavior

#### Internship
- Option I: Semester III Abroad
- Option II: Semester III at KLU

#### Semester III
- Logistics and Supply Chain Management, Economics
- Capstone Project
- Advanced Modeling in Supply Chain Management and Logistics
- Advanced Supply Chain Management
- Advanced Topics in Logistics
- Retail Operations and Logistic Management

#### Semester IV
- Managerial Skills
- Electives
- ECTS

### Core Courses
- Analytical Methods in Logistics and Supply Chain Management
- Business Analytics and Econometrics
- Business Logistics and Supply Chain Management
- Strategic Issues in Supply Chain Management

### Electives
- Financial Performance Management and Management Control
- Leadership and Organizational Behavior
- Corporate Valuation
- Data Science
- Economics of Digital Transformation
- International Economics

### ECTS
- 30
- 30
- 10
- 20
- 20
- 30
- 120

1. Usually, the study abroad semester is mandatory. Students might have the option to spend their third semester at KLU. This is possible when, for example, students have already studied outside of Germany for a substantial amount of time and when they fulfill other KLU specific criteria. Please inquire.

2. Two courses, can only be chosen in this combination

For the fast track, there is no study abroad semester included. Please inquire for more detailed information.
EXPLORE THE WORLD

Explore the world with KLU! You will spend your third semester at one of our partner universities in Europe, Asia, Africa, or the Americas (standard track only). We have established a network based on exchange agreements with more than 50 partner institutions around the world. Enrolled as a full-time student at the host university, you will acquire first-hand insight into new cultures and countries and have a unique personal experience.

The outcome of studying abroad is yours to decide. For example, our partner universities Chalmers University of Technology in Gothenburg and Universidad de los Andes in Bogota offer a great variety of courses to deepen your knowledge in the field of Logistics and Supply Chain Management. We encourage you to customize your international experience by defining what to focus on in any other institution’s specialization from our extensive network of partner universities.

Our International Office will support you in planning and organizing your semester abroad. They are in close contact with all of our partner universities and provide support for everybody who is seeking further information.

Impressions by Rieke Schnepel and Sina Schmidt, Graduates MSc Global Logistics and Supply Chain Management, Class of 2019. Taken in Hungary and France.
"I always thought giving us the opportunity to study abroad and experience student life in another country was one of the best things about KLU – and it’s even a degree requirement! Personally, I chose to study at Thammasat University in Bangkok. I loved the experience! Since my lectures took place on the weekends, I had plenty of time to travel and dive into Thai and Southeast Asian cultures. During class time, the business school challenged us to leave our comfort zones by taking us on exciting field trips to the innovation center of Thailand’s leading bank, or by conducting a research project in Hanoi, Vietnam. My time abroad gave me the opportunity to build a global network of friends, expand my academic horizons, and it even opened more than one door to potential job opportunities there in the future."

Christoph Jochimsthal
Graduate MSc Global Logistics and Supply Chain Management
Class of 2019
YOUR PATHWAY TO SUCCESS

<table>
<thead>
<tr>
<th>PERSONALITY ASSESSMENT</th>
<th>IDENTIFY YOUR OPTIONS</th>
<th>CV &amp; LINKEDIN PROFILE</th>
<th>WINNING PEOPLE OVER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Who am I?</td>
<td>What are my options?</td>
<td>How to stand out from the crowd</td>
<td>How to impress your future employer</td>
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</tbody>
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<tr>
<th>GAINING ACCESS</th>
<th>6 BENEFITS KLU HAS READY FOR YOU:</th>
</tr>
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<tbody>
<tr>
<td>Draft your application strategy</td>
<td>1. Access to alumni via alumni portal &amp; alumni career talks.</td>
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<tr>
<td></td>
<td>3. Practice-oriented guest lectures by high-profile industry professionals.</td>
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<td></td>
<td>4. Recruiting events on campus.</td>
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<td></td>
<td>5. Exclusive internship and job offers.</td>
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</table>

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<tr>
<th>NETWORKING</th>
<th>INTERVIEW TRAINING</th>
<th>WORKING IN GERMANY</th>
<th>PROFESSIONAL 1:1 CAREER COACHING</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Nail your next job interview</td>
<td></td>
<td>Receive individual career advice</td>
</tr>
</tbody>
</table>

We provide a full range of fully-integrated and bespoke services catering to both current students and alumni, including the Career Skills Course. Here is a selection of what we offer:

**Our Career Services team** offers a unique program that focuses on both your personal development and your contact with future employers. The team’s main purpose is to facilitate connections. We will train and empower you to identify and pursue your professional aspirations.

**The Career Skills Course** is designed to help you find answers to vital questions that will position you to actively pursue and manage your professional career goals.

**The KLU Internship Program** allows you to put your theoretical knowledge to the test, broaden your understanding, and explore positions/occupations of interest to you. Career Services will assist you during the orientation and application phase and provide opportunities to network with potential employers.

**Alumni Group & Corporate Network:** KLU’s Career Services can put you in touch with a solid and professionally well-integrated alumni group. We also provide networking opportunities via our on-campus company presentations and year-round excursions. KLU invites speakers from the corporate world to offer networking opportunities. Furthermore, it introduces the student community to business and industry as potential interns and employees.
“I came to KLU having substantial knowledge about logistics. The infinite potential this field holds is astonishing, and I am so grateful for having discovered humanitarian logistics. I think this is my greatest takeaway from the two years I spent in Hamburg. KLU opened doors of opportunities and even took me across countries to help restore humanity. Surprisingly, my career has just begun as I will be moving to the Middle East to help humanitarian organizations strengthen their supply chain with the knowledge I gained at KLU.”

Nimisha Gopakumar
Graduate MSc Global Logistics and Supply Chain Management
Class of 2019
LEARN FROM THE BEST

Interact in your classes directly with renowned faculty members. Our professors are considered leaders in their field, and you will be working with pioneering, evidence-based information. KLU is a research university and our faculty passes on new developments and scientific knowledge directly to you. KLU graduates have a competitive lead on knowledge.

Our outstanding library gives you access to online research articles, books and databases, both on- and off-campus. We provide excellent support services, well-equipped work spaces, and information literacy skills training to help you acquire the knowledge you need for your individual studies and projects.

Another key driver at KLU is the practical relevance of the curricula combined with a number of practice-oriented guest lectures by industry professionals. Relevance to practice is a prerequisite. You can look forward to case- and project-based learning, excursions, business simulations, regular interaction with industry professionals, and opportunities to collaborate on real consulting projects. As an example, in our Capstone Project, you work on a long-term research project or a real business problem in cooperation with companies.

Our research-based teaching focuses on imparting methodological knowledge and working scientifically. You will acquire excellent skills in collecting, structuring, processing, and correctly interpreting information and will feel at ease presenting it in an appropriate form. Your professors will introduce you to applying techniques for solving problems and designing solution processes. These skills, and others you will develop during your studies, play a key role on all management and leadership levels.

KLU receives top awards and rankings due to its quality of research, teaching and student life.

KEY COMPETENCE AREAS

KLU has an international faculty with a strong reputation for excellence in business research. Our research concentrates on our Key Competence Areas (KCA): Sustainability, Digital Transformation, and Creating Value.

With this approach, we are responding to current developments – not only in the fields of logistics, management and leadership, but also in society. The Key Competence Areas will create new connections between different fields and disciplines, as well as between scientific research and practice. We want to do our share to identify, contextualize, explain, and push the developments in these areas.

As such, KLU makes this particular expertise available to students, practitioners and the scientific community at large by developing its programs for teaching, executive education, and research training within the frame of the three Key Competence Areas.
STUDYING IN GERMANY

Studying at KLU in Germany is the right decision for career-conscious people. German universities and the German educational system are world class and recognized by employers around the globe. In Germany, you will be able to live freely: this is a safe country for all students.

There are a lot of things to manage in advance if you want to study at KLU in Germany. The German Academic Exchange Service (DAAD) has created a practical website that explains all the steps: www.study-in.de. The most important aspect is to apply for your visa well in advance. We recommend non-EU applicants to apply to KLU five months before the commencement of the study program, and to apply for visa right after being accepted by KLU or even during the admissions process.

Germany has a strong economy and a stable job market. After successfully graduating from KLU you are legally entitled to work in Germany. You will also be allowed to stay in Germany for up to 18 months after graduation to find the ideal job.

In addition to the benefits of Germany, the cosmopolitan city of Hamburg has been frequently voted as one of the most livable cities in the world, and offers a great work life balance for its residents.
AVERAGE BUDGET FOR ONE YEAR IN THE STANDARD TRACK*

€ 12,960 TUITION

€ 200 STUDY MATERIAL**

€ 4,800 MISCELLANEOUS

€ 6,000 ACCOMMODATION

€ 60 LIABILITY INSURANCE

€ 110 RESIDENCE PERMIT

€ 1,080 HEALTH INSURANCE***

Please note, this is a rough estimate. Financial requirements may vary significantly depending on choice of housing, lifestyle and travel plans.

* Not applicable for Master of Science in Global Supply Chain Management (Tricontinent). Please inquire.

** Although it is recommended to buy books, all course material is available through the library, therefore students do not have to buy reading material.

*** If you are older than 30 years approx. € 2,400.

FINANCING YOUR STUDIES

We offer some merit-based scholarships for students with very high academic achievement. These scholarships cover up to 100% of tuition. Applicants are chosen based on outstanding academic performance, social engagement, and extra curricular activities. Additionally, in line with our international focus, we offer an international advocate scholarship for students that bring international experiences and a diverse outlook.

KLU also offers an innovative financing plan called Brain Capital which could cover up to 50–100% of the tuition fees. You can pursue your degree without having to pay tuition that exceeds your financial resources. In return, you will commit to an income-dependent repayment plan after graduation.

The DAAD’s scholarship database offers you a wide range of tips and information on successfully applying for a scholarship in Germany. You can filter your search by country of origin, subject, and your current status.

A degree from KLU starts paying off the day your career begins. KLU students usually finish their studies on time, enter the professional world fast, and start with above-average salaries. This provides the necessary basis for paying for your studies at KLU.
DOCTORAL PROGRAM

OUR DOCTORAL DEGREE PROGRAM

As of September 2017, KLU has been granted the right to confer doctoral degrees. This is an essential part of our mission to create future leaders in the field of logistics, supply chain management, marketing and leadership by strengthening academic knowledge and its practical use. This right sets KLU apart from many private universities in Germany.

Are you contemplating a career in research and academia? Are you seeking for skills and knowledge to understand your profession in great depth?

We are committed to offering excellent graduates a doctoral program that prepares you to evaluate and reflect the state of knowledge in your particular field of research. Your experience is enhanced by the atmosphere of close cooperation and intellectual challenge that KLU offers. It is further expanded by the exchange with other doctoral candidates from high level of diverse academic and cultural backgrounds. In addition to excellent teaching and courses available during your four years, you are actively involved in faculty research projects, giving you the opportunity to publish your results in top academic journals.

Aside from the obvious personal traits necessary to thrive in an academic environment, you will have to be prepared for the academic format. Our Master programs are strong on theory and research, making them the ideal choice if you plan on pursuing a doctoral degree afterwards.

“I am pleased that KLU has received the right to confer doctoral degrees. For its unflagging, successful work in recent years, the university has truly earned that right – I would like to express my congratulations. This is a very special honor for a private university and is one more indication of KLU’s value. In addition to the students and young academics, Hamburg as a location for science and academia will also benefit from this new jewel in its academic crown because its reputation will grow.”

Katharina Fegebank
Senator for Science, Research and Equality of Hamburg
YOUR NEXT STEPS

This brochure gives you a glimpse into the life as a KLU student. To become one yourself, check out the following steps and remember, at any point along the way, feel free to contact us if you have any questions. We are always happy to help.

Please note: You do not need all your final documents to submit your online application. English tests and final transcripts can be submitted at a later date.

1. Check out our website and our social media channels. They are always updated so you have the most recent information.

2. Meet us in person. We have many events on and off campus and would love to see you at one of them: www.the-klu.org/meet-us

3. Get ready to apply. Collect all your documents and ask questions (study@the-klu.org or +49 40 328707-160).

4. Come up with a plan on how to finance your studies and/or ask for more information about different financing options.

5. Submit your online application. The earlier you submit it, the earlier you will hear from us.

6. Finally BECOME A KLU STUDENT!
SEE YOU AT KLU

CONTACT US

Kühne Logistics University – KLU
Wissenschaftliche Hochschule für Logistik und Unternehmensführung
Grosser Grasbrook 17
20457 Hamburg, Germany
Phone: +49 40 328 707-160
Email: study@the-klu.org

For further information, the detailed curriculum, and the application form, please see our website: www.the-klu.org

November 2019